



**OUR BUSINESS** 

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OUR PRODUCTS

WOWBLE! SHOP TYPES

> WHY JOINING \*:WOWBLE!

> > **TRAINING**

PRODUCT PURCHASES

WHERE TO OPEN
A WOWBLE!
POINT?

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## JOIN THE REVOLUTION OF BUBBLE TEA WITH WOWBLE!

We bring to Spain a new concept of bubble tea... With **WOWBLE!** you can open a new bussiness that is being very succesfull in many places of the world.

- · A totally different business, a different franchise.
- So original, so difficult to be imitated.
- We have our **own** network of **suppliers**.
- Suitable products for all audiences.
- Small size shop needed, from 20 m<sup>2</sup>.
- No kitchen, no chimney, needed.
- We deal with all you need.

minimum investment





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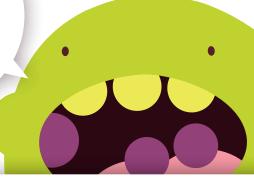
**WOWBLE!** es the first firm to bring Bubble tea to Spain, with a strong development in brand image and a high effort to suit the tastes of almost everyone.

### ¿Bubble tea?

Bubble tea is now fascinating the world... and now **WOWBLE!** makes it much better! In words of the CNN, bubble tea is one of the best drinks ever!

Every cup of wowble! has got surprises inside... you will drink and eat at the same time! "Bubble tea" was born in Taiwán in the 80's. It can be formulated with a base of tea, water, juice, milk, and generally mixed with fruit. The final touch are the toppings you can add. They will be at the bottom of your drink bringing you a unique experience.

- "Bubble tea" is very versatil, you can choose from a wide range of great flavours. It is a very original product.
- There is such a **variety of combinations**, you will never get tired of experimenting with bubble tea.
- The clients can choose the texture, the flavour and the topping of their drinks. It is **fully customizable**!.
- The most original thing are the surprises on the bottom, they will explote in your mouth and mix with your drink!.



## wowble!







THE MARKET,

**OUR PRODUCTS** 

### THE MARKET

#### An incredible success

1.000

700

600

500

400

300

200

100

0

units sold per day

In Europe, in only 18 months time, bubble tea has gone from being a not known product to be a consolidated trend.

The sales, in only two years, are now in an average of 300-1.000 units of cups sold per day, depending of the situation of the shop.

Evolution of bubble tea sales in Europe







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### **PRODUCTS**

You will make your clients happy and they wil be coming back to your shop again and again. **WOWBLE!** suits all tastes and preferences of your customers. There are more than 100 varieties of drinks to choose and a wide choice of toppings.

### **WOWBLE!** is a healthy drink

It is a freshly made product. The drink is made once the client chooses his personalized bubble drink.

It is a low fat drink, no high calories in it, rich in antioxidants, and, also, a surprising and funny beverage.

### We use high quality ingredients

- · High quality tea, freshly made.
- •Skim or soy milk used.
- Fresh fruits.

### **High durability of the ingredients**

Our suppliers were selected by the quality of their products, their organization in logistic terms and the format of their packaging, that ensures our shops not to loose the money invested in raw materials.



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## **Wowble! Creations**

(Suggested Wowble! creations)







1°

elige

base



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diseña tu propio





2° escoge sabor















3° ponle toppings





PERLAS DE TAPIOCA



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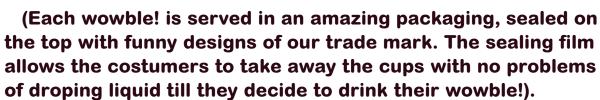
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## The packaging







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I am sure that at this moment you would fancy a wowble!, just imagine...





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### **TYPES OF STORES**

## Take in wowble! point

From 50 m<sup>2</sup>. These are WOWBLE! shops equipped with seating spaces, wifi area and music. Places to drink the wowble! in the shop, or, as well, to take it away.

## Take away wowble! point

From 30 m<sup>2</sup>. Shops where customers order their wowble! and take it away.

## **Shopping Mall shops**

From 16 m<sup>2</sup>. A small wowble! point inside a shopping mall.





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### **Our Take In Stores**





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## **Our Take Away Stores**





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## An example of a shopping mall island

(covered islands are also available)





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## ¿WHY JOINING WOWBLE!?

## Because success can be predicted

- Bubble tea has become a strong trend anywhere it has arrived to.
- We are completely different to the rest of franchises.
- We have a quality product, healthy, new and original.
- Our efforts from our headquarters are aimed to make all the chain grow in a good direction.

If our franchises grow, we grow too.

# Because we connect you with your customers

- We have made a big effort to create a solid trademark, with a very atractive brand image.
- We have experimented the marketing estrategies needed to make your business grow and to consolidate the brand all over any territories.
- Nowadays, social networks are essential for any business.
   In wowble! we are totally conscious of the importance to connect every day with our customers. Our social networks are very solid and well estructurated.

## Because we have big plans for you

- Easy management of the business.
- · Low initial investment.
- · No kitchen needed
- No experience needed.
- Exclusive carefully selected suppliers
- Continuous support to our franchises from our headquarters.

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### **TRAINING**

**in WOWBLE!** we have our own training department to show our franchisees all about the business.

We know how to make the perfect beverage to make our customers come back to our shops, how to manage with your employees, how to comunicate your business to increase your sales,...

We will give you theorical and practical training, and a very complete business management book.







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### **PRODUCT PURCHASES**

Thanks to the strength of our proyect we have reached important agreements with suppliers.

These agreements are a high benefit for all the chain.

Our suppliers have been selected for the quality of their products, a good logistic, and a perfect agreement in terms of prices.

We have an own logistic distribution center worlwide.





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## WHERE TO OPEN A WOWBLE! SHOP?

## Places with these characteristics

- Urban or turistic areas with high pedestrian transit.
- Recreational areas with high transit of people from 15-45 years old.
- Shopping malls or public transport stations.

#### **Surfaces needed**

- **Take In:** from 50-80 m<sup>2</sup>
- Take Away: form 25 m<sup>2</sup>
- Shopping malls **Corner**: from 15 m<sup>2</sup>



WHERE TO OPEN A WOWBLE! POINT?



#### **NACIONAL**

#### **Barcelona:**

- Centro Comercial Splau.
- Centro Comercial La Maguinista.

#### **Granada:**

- Centro Comercial Nevada.
- C/ Mesones, 18.

#### **Madrid:**

- Centro Comercial Parquesur.
- Centro Comercial Plaza Rio 2.
- Centro Comercial Sambil
- C/ Carretas, 3
- C/ Gran Via, 54
- C/ Montera, 34

#### Málaga:

- Centro Comercial Plaza Mayor.
- Centro Comercial Vialia

#### Murcia:

C/Trapería, 32.

#### Sevilla:

- C/ O'Donnell, 5.
- Centro Comercial Los Arcos.



#### Valencia:

• C/ Xàtiva, 25.

#### Vigo:

• Plaza Puerta del Sol. 8.

#### **INTERNACIONAL**

#### **Emiratos Árabes (Sharjah):**

Mall City Centre Sharjah.

#### Panamá:

Centro ciudad (próximamente).



creaciones wowbl

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#### More information at:

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This is WOWBLE! creative bubble drinks and much, much, more...